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#### SEO SOLUTIONS CLIENT CASE STUDIES YEAR OVER YEAR DATA COMPILED FROM GOOGLE ANALYTICS



3700 North Sheffield Suite 2 Chicago, IL 60613 Sco Solutions Strategic Search Engine & Internet Marketing Solutions

#### Key Terms

**Organic Users** - New users are users that are visiting your site for the first time. New users are important. A higher percentage of new users means the site is accessed by new prospects which means more chances of conversions and ultimately sales.

**Organic Sessions** - New sessions are visits from users that visited your site after the expiry period i.e. 30 minutes of inactivity. New sessions are important. A higher percentage of new sessions means the site is accessed multiple times by returning and new users which means more chances of conversions and sales.

**Pageview** - A view of a page on your site that is being tracked by the Google Analytics tracking code. If a user clicks reload after reaching the page, this is counted as an additional pageview. If a user navigates to a different page and then returns to the original page, a second pageview is recorded as well. More Pageviews means that website users are digging deeper into your site and learning more about your business and showing interest. The higher the number, the better.

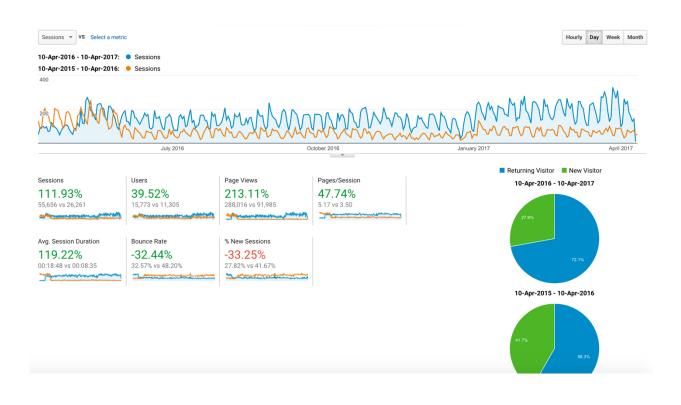


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## <u>CASE # 1</u>

- Data: Year Over Year
  - Data Gathered from April 10, 2016 April 10, 2017 vs April 10, 2015 April 10, 2016
- Type of Client: Online Real Estate Licensing Company
- 33 out of 34 Total Campaign Keywords Are on Page 1+2 of Google

Sessions	+111.93%	+29,395
Users	+39.52%	+4,468
Pageviews	+213.11%	196,031



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### <u>CASE # 2</u>

- Data: Year Over Year
  - Data Gathered from Feb 1, 2016 Jan 31, 2017 vs Feb, 2015 Jan 31, 2016
- Type of Company: Hand Dryer Manufacturer
- 27 out of 30 Total Campaign Keywords on the First Page of Google

Sessions	+38.44%	46,385
Users	+45.45%	46,839
Pageviews	+14.88%	37,206

All Users +0.00% Sessions	() + Ar	dd Segment		
Overview				
Sessions - VS. Select a metric				Hourly Day Week Month
Feb 1, 2016 - Jan 31, 2017: • Sessions   Feb 1, 2015 - Jan 31, 2016: • Sessions   1,000 •				
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	www.www	ANNA ANA	www.	mmm
April 2016		July 2016	October 2016	January 2017
Sessions	Users	Pageviews		
38.44%	45.45%	14.88%		
167,060 vs 120,675	149,893 vs 103,054	287,300 vs 250,094		
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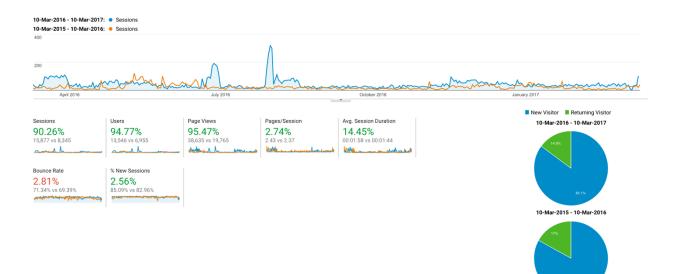
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# <u>CASE #3</u>

- Data: Year Over Year
  - Data Gathered from March 10, 2016 March 10, 2017 vs March 10, 2015 March 10, 2016
- Type of Company: Home Remodeling Contractor Specializing in Kitchens & Basements
- 13 out of 20 Total Campaign Keywords are on Page 1+2 of Google

Sessions	+90.26%	+7,532
Users	+94.77%	+6,591
Pageviews	+95.47%	+18,870



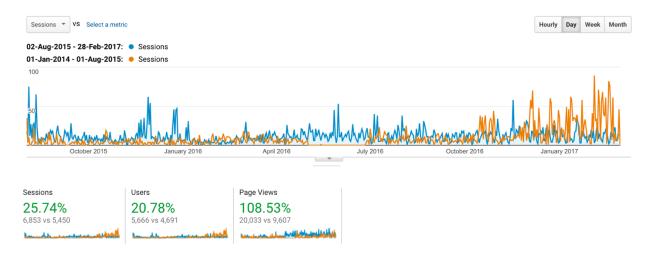


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### <u>CASE #4</u>

- Data: Year Over Year
  - Data Gathered from Aug 02, 2015 Feb 28, 2017 vs Jan 1, 2014 Aug 1, 2015
- **Type of Company:** Plumbing, Sewer & Drainage Company
- 22 out of 24 Total Campaign Keywords are on Page 1+2 of Google

Sessions	+25.74%	+1,403
Users	+20.78%	+975
Pageviews	+108.53%	+10,426



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